

TALLER

OPORTUNIDADES PARA PROVEEDORES DE MINERÍA EN RUSIA



Miércoles 29 de julio de 2020 | 16:30 (hrs. Chile)

Plataforma Online, vía **Go To Webinar**

PROGRAMA

16:30 - 16:40

Welcome Words

Pablo Barahona - Trade Commission of Chile in Russia-ProChile.

16:40 - 17:00

Invitation to Mining Moscow and experiences

Natalia Zhuk - Manager of the Mining Russia Fair.

17:00 - 17:30

Russian market overview: Tips for a soft landing in Russia

17:30 - 18:00

Chilean experience in the Russian mining world

Marcelo Medel - Duratray General Manager.

INVITADOS



Cristián Fazio

Manager,
Catanzaro Group

www.catanzaro.cl

The Catanzaro Group has specialized for more than 25 years in the development of business in Eastern Europe, mainly in Russia, Ukraine and Kazakhstan. It has extensive experience in marketing, importing, local logistics and financing/collecting in the relevant markets.

The Group works mainly in agro-industrial goods markets. However, it has experience in the mining area. He was the agent of SQM Iodine Europe for Russia and CIS (www.sqm.com) and the agent of RIVS Russia (www.rivs.ru) for the Americas, a company dedicated to the development of engineering and manufacturing of equipment for flotation plants.



Natallia Zhuk-Higgs

**Global Business
Development Manager**
Mining Events, Hyve Group

Over 15 years of delivering successful market-leading trade events across a variety of industries and geographies, based out of Hyve HQ in London, UK. 9 years of global business development in international mining events, eg. MiningWorld Russia, Mining Metals Central Asia, Mining Indaba. An extensive network of business contacts in the global mining sector.



Marcelo Medel

Managing Director,
Duratray International

Duratray consolidated its operations in the CIS region in 2017, when Managing Director Marcelo Medel established a local branch in Moscow, Russia. Since then, it has been a nonstop growing market, in which we expect to keep expanding with our current but also potential customers. Duratray does not only have a branch in Moscow, but also fabricates locally in Magnitogorsk for the entire Central Asia region. Among Duratray's regional customers, there is ERG in Kazakhstan, South Gobi Sands in Mongolia, Severstal and Polyus Gold in Russia and Kumtor in Kyrgyzstan.