



Chile

PROCHILE

**GLOBAL X**

Source of innovation

2023





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## ProChile Global X: A Glance at Our Achievements in 2021 – 2022

To accelerate the expansion process of innovative Chilean companies into the European market, ProChile created Global X (PGX) in 2021, a service platform designed to promote Chilean tech and high-value-added services across Europe.

### Ignited a Tech Revolution:

ProChile Global X stood as a key enabler, fostering connections between Chilean innovators and the dynamic European ecosystems. This strategic alliance fueled fruitful collaborations with countries such as Germany, Spain, France, the Netherlands, the United Kingdom, Portugal, and more, uniting 38 visionary companies on a common trajectory.



### Guided by Expert Mentorship

Within the framework of ProChile Global X, the Mentors Network was launched, aiming to offer pro-bono mentoring hours with experts. Since the beginning of the program, 31 mentors wholeheartedly joined the network, offering invaluable advice, granting access to key players, and providing crucial support for the companies on their expansion journey.

These esteemed mentors breathed life into Chilean startups, expertly guiding them toward successful market entry and paving the way for enduring accomplishments. Together, we embarked on a mission of knowledge sharing, igniting a spark that fueled growth and innovation.

So far, more than 50 hours have been donated by these mentors to support Chilean startups. Their unwavering dedication has borne fruit, as some companies secured funding to conduct studies in local universities or earned the privilege to participate as speakers at important panels and events.

## Chilean Startups on the Radar of Top European Accelerators

Thanks to the positioning of ProChile Global X at various events and meetings, contacts were established with some of the top accelerators in Europe, including RESPOND, BMW Foundation accelerator, where The Live Green Co (2021) and Strong By Form (2022) had the opportunity to participate.

## Showcasing Chilean Tech Prowess

Chile as a source of innovation and the portfolio companies were promoted at the most prominent technology and innovation events and conferences in Europe, including WebSummit, The Next Web, 4YFN at Mobile World Congress, London Tech Week, and Bits&Pretzels.

## Some of Our Companies' Achievements



### .MEDIBLE

Medible made the most out of the networking opportunities through participation in initiatives such as FintechWeek, London Tech Week, ChileDay, NFT London, among others. Thanks to the networks of ProChile in the UK, Medible had access to the Global Entrepreneur Program of the British Government, which supports successful ventures with high growth capacity to land in the British market. Currently, Medible is conducting commercial pilots with companies in the financial sector in the UK.



In 2023, after participating in a soft-landing program in Germany led by ProChile and executed by BetahausX, Berking Biotechnology established the company in the city of Hamburg, Germany. They are currently working on the development of new solutions in the health sector with the support of local labs and angel investors.



In December 2022, the company Rombus incorporated "Mosaikus by Rombus" in the city of Bilbao (Spain) and signed a contract with the BAT B Accelerator Tower on February 1, 2023.



In June 2021, the company received US\$5.3M from the Spanish VC Fund, Seaya Ventures, to expand to Europe. With the support of ProChile Global X, Fractal participated in the best tech events in Europe and established contacts with industry leaders, presenting their innovative solutions and services to a distinguished audience.



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## **Thank you to all!**

We extend gratitude to our esteemed partners in Europe, generous mentors, and enterprising startups in our portfolio. Together, we celebrated a spirit of collaboration that amplified Chilean innovation on the global stage.

We are grateful for the support from everyone, especially the ProChile team in Europe, who made all this possible.

With great pleasure, we introduce our Portfolio 2023 and hope to work together to support these companies in their expansion. Let's keep rolling!

**ProChile Global X Team**



## ALLOXENTRIC

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<b>Position</b>	Founder
<b>E-mail</b>	max@alloxentric.com
<b>Market of Interest</b>	Spain
<b>Web</b>	<a href="http://www.alloxentric.com">www.alloxentric.com</a>
<b>Company Description</b>	We are dedicated to improving the way companies communicate with their customers and users, utilizing artificial intelligence tools to enhance interactions and measure their quality.
<b>Metrics</b>	30+customers in LatAm, 1.000.000+ voice calls per day, 2.000.000+ messages per day, Up to 80% cost reduction in the QA process.





# ANPHOTEROL®

SOLUCIÓN EFICAZ PARA DETENER EL AVANCE DE QUEMADURAS QUÍMICAS

NUEVO ESTÁNDAR DE SEGURIDAD PARA QUEMADURAS CON AGENTES QUÍMICOS

PROVEEDORES DE INDUSTRIAS COMO:



MINERÍA METALÚRGICA Y NO METALÚRGICA



CELULOSA



TRANSPORTES



QUÍMICA



FUNCIÓNES



INSTALACIÓN Y MANTENIMIENTO INDUSTRIAL

## ANPHOTEROL

**Contact** Matías Garafulic

**Position** CCO

**E-mail** mgarafulic@anphoterol.com

**Market of Interest** Netherlands

**Web** [www.labkasem.com](http://www.labkasem.com)

**Company Description** We develop first-aid products that provide an effective solution against chemical spills with the highest safety standards in the market.

**Metrics** Founded in 2019, with a solid network of sales and distributors in LATAC. In the process of opening offices in the EU, Australia and Canada. The main users: mining, petrochemical, cellulose, detergents, laboratories, food, logistics and port services, agriculture, power generation, transportation, and maintenance among other companies that have exposure to chemical agents in their daily operations.





## ATACAMASCOPE

**Contact** María Paz Navarro

**Position** CEO

**E-mail** paz@atacamascope.cl

**Market of Interest** Nordic countries

**Web** <https://atacamascope.cl/>

**Company Description** Our platform offers an accessible and user-friendly solution for parents and educators interested in teaching astronomy as part of children's STEM education. With our telescopes located in the Atacama Desert, Chile, and real-time capture of astronomical images, we provide a practical and exciting opportunity for children to remotely control the telescopes and engage in an interactive and participatory exploration of the universe right from the start.

**Metrics** Users:  
Canada: 40  
Chile: 25  
United States: 15  
Brazil: 5  
United Kingdom: 3  
Argentina: 2  
China: 2



# The ultimate healing ingredient for your frozen ideas

Bifid·ice



Bifid·ice

Chile

## BIFIDICE

**Contact** Anastasia Gutkevich

**Position** CEO & Founder

**E-mail** anastasia@bifidice.cl

**Market of Interest** Netherlands

**Web** [www.bifidice.com](http://www.bifidice.com)

**Company Description** We created an innovative functional ingredient based on active bacteria stabilized with our technology, which transforms the intestinal microbiota and can reduce up to 75% of allergies. This technology is designed to be implemented in any food matrix, without altering organoleptic properties, such as taste and texture.

**Metrics** Since its pivot to a B2B model in July 2022, Bifidice has closed 10 pilots with local and multinational companies in Latin America. It also has TRL-8 technological maturity and 18 clinical and pre-clinical studies on more than 12,000 users.

The B2C model has been operating in Chile since 2016, offering its technology in ice cream format for the prevention of allergies and chronic diseases. Bifidice has generated \$617,000 through its online store, which already has more than 6,000 users in its community.



## ASSESS COMPANIES

SustentUp measures the level of sustainability of your portfolio's companies and gives them recommendations to improve in just 2 steps.



### 1 Know their profile

Companies answer the questions on SustentUp and you get their profile directly to your dashboard.



### 2 Encourage development

Companies in the portfolio get recommended actions tailored to their business to take their organisation to the next level.

Request a demo: [uk@ecoed.cl](mailto:uk@ecoed.cl)

## MANAGE YOUR PORTFOLIO

SustentUp allows you to understand how the companies are managing sustainability in an efficient and economical way.

With SustentUp you will be able to:

- Organize and choose companies by their sustainability level.
- Compare companies from different industries and of different sizes.
- Define a development strategy for your portfolio.



## ECOED

**Contact** Pia Wiche

**Position** CEO & Founder

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**Market of Interest** United Kingdom

**Web** <http://www.ecoed.cl/>

**Company Description** EcoEd specializes in business sustainability. Through state-of-the-art science and technology, we help companies and organizations of all sizes and industries to boost their management to gain more profits while saving the environment.

**Metrics** In EcoEd, we seek to accelerate a change towards a more sustainable economy. Our online tool SustentUp has assessed more than 2,400 companies in sustainable management, its methodology has been validated in 3 continents and 36 industries. And as a company, we have joined hands with more than 29 clients to take care of the world through sustainability.



SMART CHARGING AND FLEET MANAGEMENT

**Benefits**



**Less Expense**



**More Uptime**



**Measure to Act**



**ENERLINK**

**Contact** Sebastian Waldmann

**Position** Chief Business Development Officer

**E-mail** swaldmann@enerlink.com

**Market of Interest** Germany

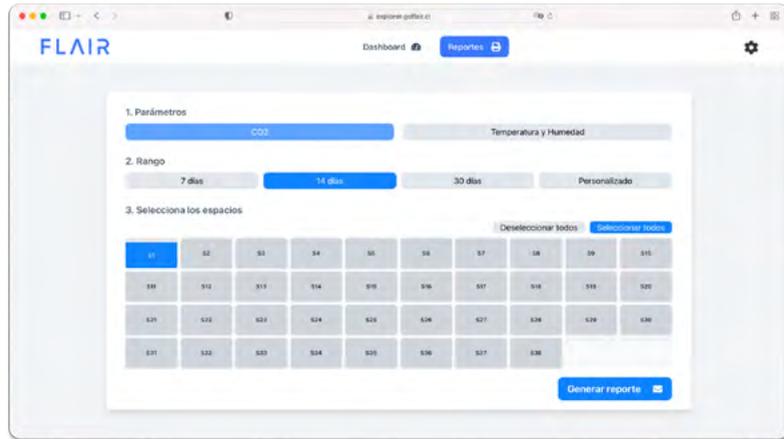
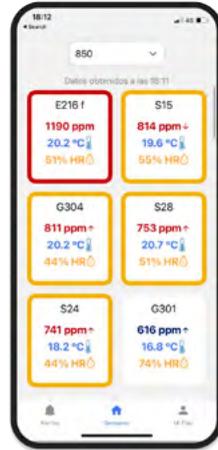
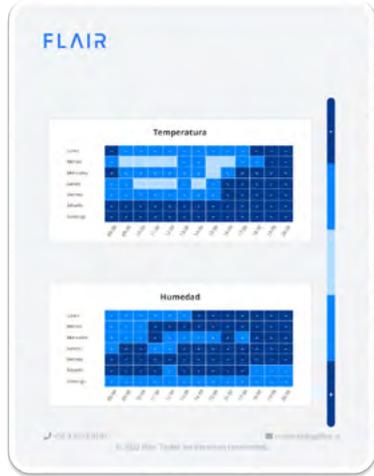
**Web** [www.enerlink.com](http://www.enerlink.com)

**Company Description** We are a technology company that helps organizations manage their energy in a proactive and smart way. Our core product is a charging management software that connects chargers and electric vehicles of different brands and types to provide a comprehensive monitoring and management tool for different kinds of users, such as public transport operators, logistics companies and retailers, people transportation providers and public charging operators.

**Metrics** Overall we have more than 130 clients distributed in three countries (Chile, Colombia, Peru). Those include operators of public transport systems in Santiago de Chile and Bogota, Chile's largest importer of electric vehicles, Top 5 utilities in Chile and Peru, as well as renowned retailers, shopping mall developers and real estate managers.

We have registered more than 100.000 charging transactions and integrated chargers with a combined power of 30MW in our monitoring and management software.





**FLAIR**  
AIR ANALYTICS



## FLAIR

**Contact** Pablo Farah

**Position** CEO

**E-mail** pablo@goflair.cl

**Market of Interest** France

**Web** <https://goflair.cl/>

**Company Description** Flair is a retrofit platform that connects IoT devices to existing ventilation systems, creating healthy and energy-efficient workspaces. It helps companies achieve the 2030 zero-emissions goal at a low cost.

**Metrics** USD 250k ARR 2022; USD 1M ARR 2023 Forecast





GESTIÓN DE CUMPLIMIENTO Y  
SOSTENIBILIDAD CORPORATIVA

[www.sigeasoftware.com](http://www.sigeasoftware.com)



## GISMA

**Contact** Gonzalo Asencio

**Position** CEO & Founder & Owner

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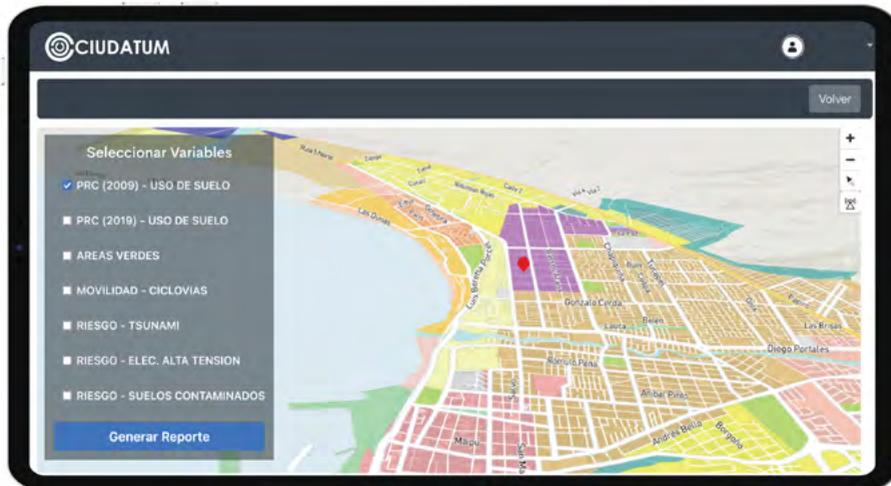
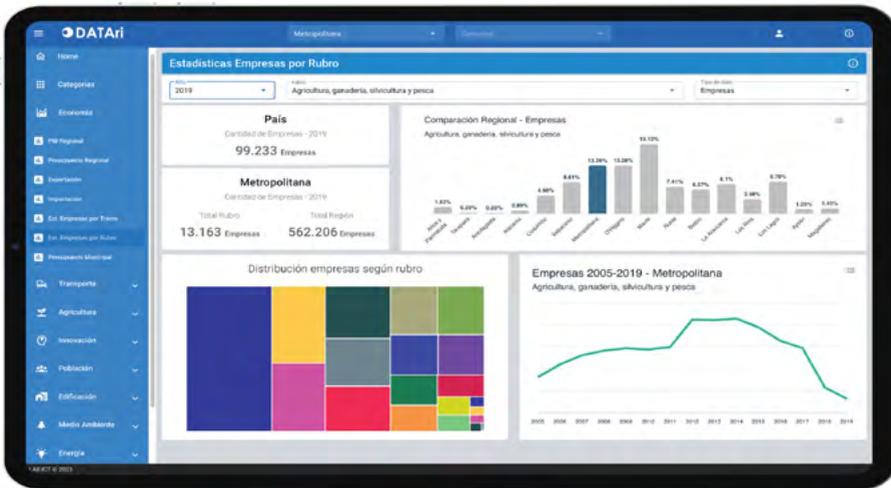
**Market of Interest** Germany

**Web** [www.gisma.cl/en](http://www.gisma.cl/en)  
[www.sigeasoftware.com](http://www.sigeasoftware.com)

**Company Description** We are a Chilean consultancy firm founded in 2007, specialising in environmental management throughout the life cycle of the entire project, as well as in the design and implementation of information and communication technologies for sustainability. We look for our clients to adequately fulfil their commitments, legal regulations and environmental standards with a clear methodological approach and our platform software SIGEA.

**Metrics** 25 corporate clients





## LAB ICT

**Contact** Claudia Vicentelo

**Position** CEO & Founder

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**Market of Interest** Nordic countries

**Web** <http://www.labict.cl/>

**Company Description** LAB ICT (Innovation, Cities and Technology Laboratory) is a startup that seeks to contribute to the transformation of cities through technological innovation and advanced knowledge for resilient and sustainable smart cities. Our solutions involved dynamic data visualization to accelerate and improve decision-making.

**Metrics** SaaS, B2B, R&D, selected by the Chilean Contech Map 2023.



# MEDIBLEGO

## LET'S SHAPE A BETTER WORLD!

WE WANT TO HELP CHANGE-MAKERS TO CREATE A BETTER FUTURE TO ALL.



### HAVE AN IDEA?

We can help you to give the next step in your entrepreneur journeys bringing that idea to life.



### MEANINGLESS JOBS?

Your talent that isn't being used everyday, or not properly appreciated. Let us help you.



### BUSINESS COULD DO BETTER?

Do you have the feeling that your business could be doing better, but don't know how to act? It will be our greatest pleasure to help.

[WWW.MEDIBLEGO.COM](http://WWW.MEDIBLEGO.COM)



## MEDIBLEGO

**Contact** Rodrigo Malachias

**Position** CEO

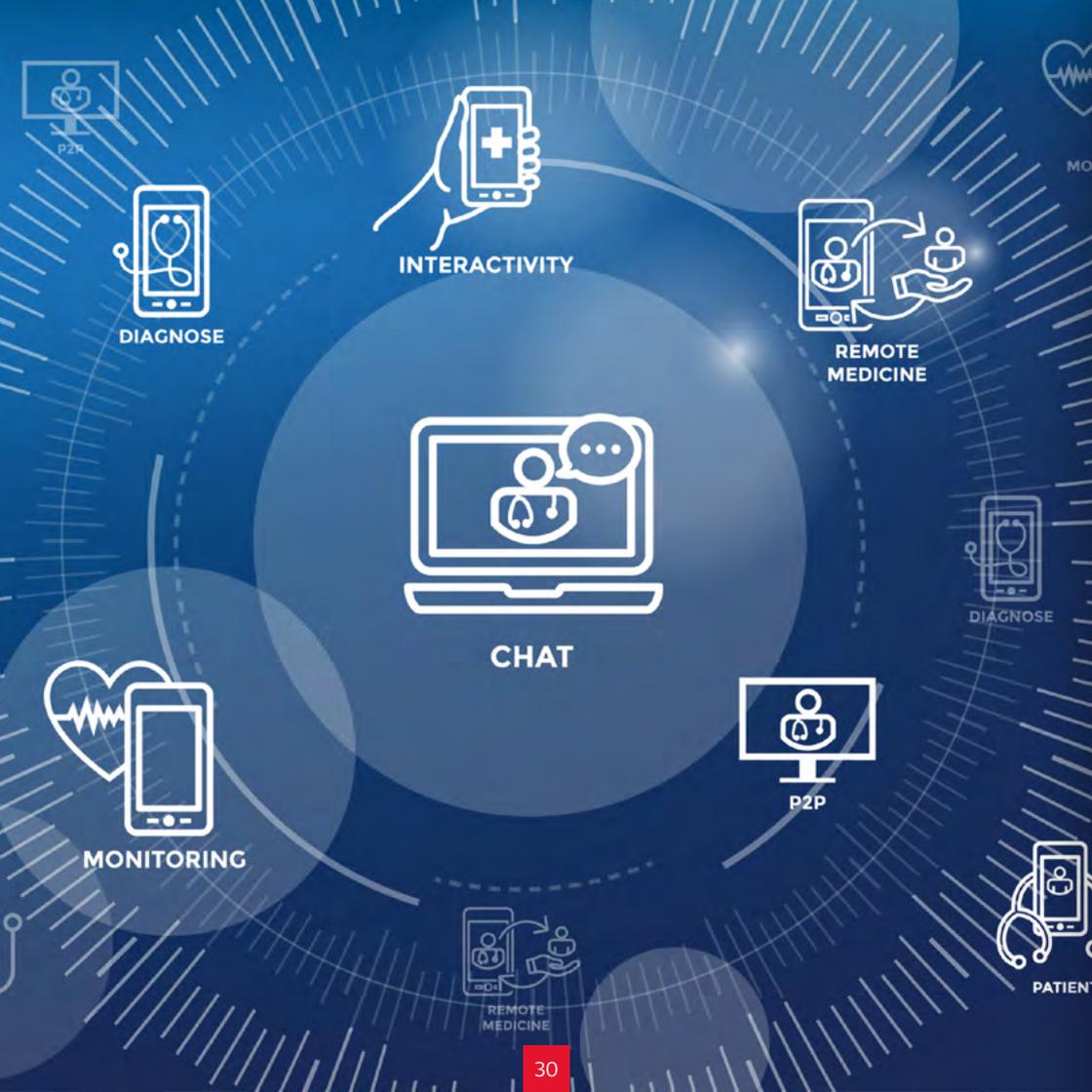
**E-mail** rodrigo@medible.cl

**Market of Interest** United Kingdom

**Web** [www.medible.uk](http://www.medible.uk)  
[www.mediblego.com](http://www.mediblego.com)

**Company Description** LET'S SHAPE A BETTER WORLD! If you're bursting with a vision, a special talent, or even just a flicker of inspiration that ignites your passion to create a better tomorrow, MedibleGo is here to help you. Using AI, we empower and guide change-makers to transform the world for the better by creating new products, services and movements. [www.mediblego.com](http://www.mediblego.com).

**Metrics** 13 countries, 300 clients,  
15k GBP raised in the UK,  
CLP 600m annual billing (average last 3 years).



## TELEKER

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<b>Market of Interest</b>	France
<b>Web</b>	<a href="http://www.teleker.com/">http://www.teleker.com/</a>
<b>Company Description</b>	Teleker is the solution for senior who is passionate about taking care of their health but doesn't want care to disrupt their life. Teleker is the only at-home chronic care experience that integrates seamlessly into the patient's daily routine with no additional devices because of its unique ambient computing approach that connects patients via their existing TV and voice interfaces.
<b>Metrics</b>	900.000 users





## SUNCAST

**Contact** Constanza Levicán Torres

**Position** CEO & Founder

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**Market of Interest** Spain

**Web** <https://www.suncast.cl/>

**Company Description** Suncast applies Artificial Intelligence to variable energy assets and predicts the performance of photovoltaic and wind power plants against various weather conditions. For this purpose, using Machine Learning techniques, two sources of information are combined, (i) actual historical generation data from each power plant and (ii) weather forecasting data provided by satellites. As data gathers over time, it is possible to retrain the models and progress to more precise performance.

**Metrics** Suncast currently offers services to a total of 1,312 MW; distributed in 12 photovoltaic power plants and 2 wind power plants.





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