

# NATURAL & ORGANIC PRODUCTS EUROPE 2022 APRIL 3-4 | 2022

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Chile is a global agri-food powerhouse leading the rankings as the largest fresh fruit exporter in the southern hemisphere, fourth largest wine exporter by volume worldwide and second largest exporter of salmon in the planet. The country has a renowned tradition as an exporting nation that looks after high quality, safe and stable productions. In recent year and as a response to consumer's global trends in search for a healthier diet with more options and added attributes, Chilean entrepreneurs and companies have been generating an increasingly broader range of products that includes functional foods, nutraceuticals, ecological (organic), free from, vegans, plant based, among others. At the same time, businesses are increasingly incorporating more technology, R&D and disruptive innovation in their processes, applying artificial intelligence, biotechnology and circular economy concepts in their processes to produce better food, supplies and state-of-the-art technology, thus contributing to create a more sustainable food industry, with healthier products and with a positive impact on the environment and communities.

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### AGROCEPIA S.A.

Contact	Eugenio Poblete
Mail	epoblete@agrocepia.cl
Phone	+56-71-2617600
Web	www.agrocepia.com
Products	Products Dehydrated Organic Apples.
Description	Agrocepia is a leading Chilean company that produces and sells a wide range of dehydrated, frozen and infused fruits for the international food industry.
	Since its foundation in 1987, the company has worked in innovative and customized solutions required by the ever changing food business. Agrocepia has consolidated a position as a specialized and reliable producer of dehydrated fruits, either conventional or organic, being able to offer a wide range of products for specific applications related to confectionery, cereals and bakery among others.
	The company is certified to produce organic products and operates facilities under BRC, Kosher and Halal certifications.



### AMA TIME

Contact	José Ignacio Saez
Mail	jsaez@ama-time.com
Phone	+56 9 56185778
Web	www.amatime.com
Products	Organic Fruits and Vegetables purees and juices.
Description	In AMA we transform 100% organic fruits and vegetables into juices and purees, in order to offer food in its purest form, without concentrating or adding preservatives. We offer bulk products as well as smaller retail sizes in pouch, glass bottles and Tetrapak under our AMA Time brand as well as copacking solutions for both juices and purées.
	AMA Time works under BRC AA standards and it's currently the largest Organic producer from the southern hemisphere with certification for US, Canada, EU, China, Chile and Japan.





### AMAREA

Contact	Ignacio Cueto
Mail	ignacio@amarea.cl
Phone	+56989058630
Web	https://www.amarea.cl/
Products	Organic, gluten-free, and vegan snacks based on Chilean seaweed.
Description	Organic, gluten-free, and vegan snacks based on Chilean seaweed. An innovative and collaborative work in conjunction with local harvesting communities. Amarea brings together the nutritional benefits of seaweeds with the power of conscious consumption based on respect for the planet and sustainability.

### **BAIKA NUTRITION**

Contact	Alessandro Ambrosoli
Mail	aambrosoli@vilkun.com
Phone	+569 74955309
Web	www.linkedin.com/company/baika-nutrition
Products	Nuts, Almonds, Trail Mixes, Keto Granola, Prunes, Organic and conventional dried berries, Freeze dry Fruits and powders, Organic IQF blueberry.
Description	Baika Nutrition is a chilean company dedicated to the production of Superfoods (Nuts and dried Berries). Offering a superior quality products with all state-of-art certifications (Organic EU, NOP, BRC, Kosher, SMETA, etc.). Nowadays our Company exports to the most importants markets around the world attending more than 500 customers.
	We are part of the ""Conscious Eating Movement"" through the richness and geographic diversity that is present between the Pacific Ocean and Andes, with food grown in unique climatic conditions that explain best flavors and nutritional aspects of our Fruits & Nuts. Baika Nutrition is part of the Chilean agricultural holding company San Jose Farms; since 1989 committed with Chilean and world Sustainability efforts for a better place to live.



### **BAYAS DEL SUR**

Contact	Manuel de la Vega
Mail	m.delavega@bayasdelsur.com
Phone	+56 9 5371 8368
Web	www.bayasdelsur.com
Products	Clear juice concentrates and freeze dried Raspberry, Elderberry, Cranberry, Strawberry, Maquiberry, Blackberry and Blueberry.
escription	Bayas del Sur reveal the secret Ingredients of Patagonia processing clear juice concentrates and freeze dried products from 7 berries. Our experience of 32 years in the world market makes Bayas del Sur a reliable supplier / partner offering a versatile plant designed for taylor- made solutions. The plant is Organic, BRC, Haccp, Halal and kosher certified.



### COPPTECH

Contact	Barbara Silberberg
Mail	bsilberberg@copptech.com
Phone	+447552521903
Web	https://www.copptech.com/packaging-2/
Products	Antimicrobial ingredient to protect food packaging
Description	Copptech is an antimicrobial ingredient that can be applied to any type of polymer, paper, cardboard and coatings during their manufacturing process. This promotes material preservation and increases food shelf life. Unlike most antimicrobials, Copptech is safe for food contact and biodegrable: being an ecofriendly solution to tackle food waste and food-borne diseases.



#### GEONUTS

Contact	Héctor Cortés
Mail	sales@geonuts.cl
Phone	+56 2 2937 6242
Web	www.geonuts.cl
Products	Organic walnuts.

**Description** Inmobiliaria San Bernardo is a Chilean company dedicated to the cultivation, process and export of Juglans regia (common walnut) sold under the Geonuts brand.

Since 2015, all our nuts are produced complying the strict control system carried out at every stage of the ecological certification. The nuts produced by Geonuts are the best in the world, with an unique texture, taste and colour, thanks to the privileged ecological environment of our farms, located at the foothill of the Andes mountains where our walnut trees are grown.

Geonuts promote the good health which delight our customers in Europe, USA, Japan, Brazil and Korea.



#### GRANASUR

Contact	Pablo Montt
Mail	info@granasur.cl   pmontt@granasur.cl
Phone	+56 2 2901 8800   +56 9 9910 3161
Web	www.granasur.cl
Products	Organic Rosehip Oil Cold pressed; Organic Rosehip Oil Lycotop Cold pressed; Organic Grapeseed Oil Cold pressed; Organic Rosehip Exfoliants; Organic Rosehip Fiber; Organic Rosehip Pellets (animal feeding); Organic Rosehip Shells: Coarse Cut, Pyramids Cut, Fine Cut, Powder.
Description	Since 2010, GRANASUR has produced and developed specialty ingredients intended for the cosmetic, pharmaceutical, nutraceutical and food industries, and which are obtained from Chilean raw materials. The company operates two production facilities located in Santiago and San Clemente. GRANASUR is a benchmark company in the production and commercialization of specialty oils such as rosehip, grapeseed, raspberry and Atacama Desert Jojoba oil, as well as Rosehip shells, exfoliants and flour some in organic and conventional grade. GRANASUR's business philosophy is based on delivering high quality products, outstanding service and reliability, as well as focusing on establishing long-term business relationships with its customers, respecting environmental regulations and promoting clean production. HACCP, ISO 9001 & 14001 Certification in progress.



### GREENVIC

Contact	José López
Mail	jlopez@greenvic.cl
Phone	+56 9 3254 8964
Web	www.greenvic.cl
Products	Organic Walnuts, Organic Apples, Organic Kiwis, Organic Blueberries.
Description	Greenvic is the largest grower and exporter of organic fruits from Chile and one of the largest in the southern hemisphere. Quality, service and food safety, are the reason of our presence in the most important retailers worldwide during the last 30 years. BRC (AA) facilities, Global Gap farms and Fair trade and Grasp certifications for some programs, are our standards. In Greenvic we have the commitment to promote the social responsibility and protection of our environment today! This is Organik Time!



### NATIV FOR LIFE

Contact	Isabel Lecaros
Mail	ilecaros@nativforlife.cl
Phone	+56 229527297 / +56 995403253
Web	www.nativforlife.cl
Products	Superfruits powders freeze dry organic, superfruits in fragment, superfruits whole dry, concentrate superfruit juices.
Description	NativforLife, was founded in 2010 from the hand of the food engineers Claudia Guiloff, Isabel Lecaros and María Lecaros in exports. Our mission is to provides health and well-being in a natural and innovative way through native fruits of Patagonia where each product contains bioactive compounds with specific benefits, such as the maqui berry that reduces the glycemic index, the murta berry for cardiovascular diseases, rosehip for arthritis. Our products are "Superfoods" which are aimed at the retail market and B2B market. Our Business model has 3 important pillars: 1) Wild collection, owning the raw material, 2) Developing and innovation 3) Commercialization. Nativ for Life has a wide palette of superfruits that are not available in other markets. Our superfruit prevent chronic diseases and specially in these times, due to Covid-19 is impacting the consumer behavior, according to a recent study carried out in 6000 people from 6 countries which indicates that 93% of the population thinks that the boost immune system is very important.





#### PUREFRUIT

Contact	Irina Pavez
Mail	ipavez@purefruitchile.com
Phone	+56 2 26790600
Web	www.purefruitchile.com
Products	Organic, baby food and conventional aseptic single strength purees: apple, pear, strawberry, raspberry, blueberry, blackberry, sweet cherry and kiwi.
Description	PUREFRUIT CHILE is a specialized fruit producer of single-strength purees for organic, baby food, and conventional-grade products. We source our raw materials from company-owned farms as well as from long-term partnerships with farms and co-ops. We have been processing and successfully exporting our products for over 10 years to North America, Europe, Asia, Latin America, and Oceania. We are certified Organic, BRC, HACCP, Kosher, Halal, and SMETA. For the bulk market, we offer our products packed on steel drums (200-220 Kg net) and bags in boxes (20 Kg net). For the retail industry, we have a wide selection of pouch options, tailored for private labels with more than 30 available ingredients including fruits, veggies, and ancient grains.

### SURFRUT

Contact	Joyce Abrahams
Mail	jabrahams@surfrut.com
Phone	+56 2 26790600
Web	www.surfrut.com
Products	Organic dehydrated apples, in cubes, flakes, slices, powder, fiber.
Description	<ul> <li>Fiption SURFRUT has specialized in dehydrated apple production and export for more than 35 years, being one of the main players in this indust worldwide.</li> <li>We are located in Romeral, in the center valley of Chile, and we sour our raw materials from our own farms as well as from reliable farm and co-ops. Our company is socially responsible, taking care of the environment and working with our community.</li> <li>Our products have been exported and distributed in North America, Europe, Oceania and Latin America, where we develop stable relationships with our customers. We are certified Organic, BRC, HACCP, Kosher and Halal.</li> </ul>



### SWT STEVIA

services.

Contact	Gary White
Mail	gwhite@swtstevia.com
Phone	+56 322158451
Web	https://swtstevia.com/es/inicio/
Products	Stevia-based products.
Description	SWT has developed a product line that replace sugar without losing sweetness, structure, acidity, flavour or stability in the products. Also the SWT has a Consultancy line providing analytical and sensory



## VILKUN

Contact	Alessandro Ambrosoli V.
Mail	aambrosoli@vilkun.com
Phone	+569 74955309
Web	www.vilkun.com
Products	Organic & conventional Infused Dried Berries; Organic & Conventional IQF Blueberries; Organic & Conventional Quick Freeze Dried Fruits and Powders (Blueberries, Raspberries, Maqui, others).
Description	VILKUN is a Chilean Company dedicated to the production of the finest infused dried berries and other fruits, IQF Organic Blueberries and Quick Freeze Dried Fruits and powders; offering top quality products, keeping their organoleptic and nutraceutical properties thanks to a top of the line own technology and selected raw materials.
	Our company focus is to offer the healthiest product in every line. Only natural ingredients are used in our products. We're certified as Organic in the US, UE, South Korea* and Chile, and BRC AA, as well among other certifications.
	VILKUN, was born in 2010 as the result of a strategic alliance between SAN JOSE FARMS, pioneer and one of the biggest blueberry producer in Chile, and Inversiones Valdivia, a group of entrepreneurs that developed an innovative infused technology.



### WILLIWAW FOODS

Contact	Andres Herrera
Mail	andres@williwawfoods.com
Phone	+56998247695
Web	https://www.salmoncracklet.cl/
Products	Salmon Snacks.
Description	Williwaw Food from Patagonia has developed Salmon Cracklet, a crispy, healthy, delicious, sustainably sourced salmon skin (BAP and ASC certified) from the clear cool waters of Patagonia. This upcycled, 100% natural, gluten product is a carb free snack, making it the ideal option for a keto friendly diet. This oven baked chip is also a good

source for vitamin D and omega 3. Williwaw offers Salmon Cracklet in 5 varieties: Sea Salt, Smokey, Patagonian Spice, Pesto and Salsa.



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